

RECEIVED

CONTRACT MANAGEMENT

CONTRACT APPROVAL FORM

2013 APR 26 PM 1:38

(Contract Management Use only)

CONTRACT TRACKING NO.

CM1965

CONTRACTOR INFORMATION

Name: Thor Guard, Inc.

Address: 1128 Dover Drive St. Johns, FL 32259

Contractor's Administrator Name: Jay Gallo Title: Territory Manager

Tel#: 904-874-2253 Fax#: Email: jaygallo@msn.com

CONTRACT INFORMATION

Contract Name: Lightning Prediction & Warning Service/Maintenance Contract Value: Annual \$2,850

Brief Description: Service/Maintenance Agreement for systems located at Peters Point, Scotts Road, American Beach Hilliard, Callahan, Bryceville Ball Parks annual service. Current PO is for 6 months to cover from 4/1/13-9/30/13. = \$1,425.00 New PO will be submitted in October 2013 for the FY 13/14 == \$2,850.00

Contract Dates 4/1/13 to 3/31/14 Status: New Renew Amend# WA/Task Order

How Procured: X Sole Source Single Source ITB RFP RFQ Coop. Other

If Processing an Amendment:

Contract #: Increase Amount of Existing Contract: No Increase

New Contract Dates: to TOTAL OR AMENDMENT AMOUNT: \$

APPROVALS PURSUANT TO NASSAU COUNTY PURCHASING POLICY, SECTION 6

- 1. Department Head Signature Date 4/17/13 Funding Source/Acct # 01720572-546000 546020 4/24/13
2. Contract Management Date 4-23-13
3. County Attorney (approved as to form only) Date 4-23-13
4. Office of Management & Budget Date 4-25-13

Comments:

COUNTY MANAGER FINAL SIGNATURE APPROVAL

Ted Selby, County Manager Date 4/25/13

RETURN ORIGINAL(S) TO CONTRACT MANAGEMENT FOR DISTRIBUTION AS FOLLOWS:

- Original: Clerk's Services; Contractor (original or certified copy)
Copy: Department
Office of Management & Budget
Contract Management
Clerk Finance

13 APR 29 PM 4:50

NASSAU COUNTY FLORIDA OFFICE OF CLERK OF COURTS

RECEIVED COUNTY MANAGER'S OFFICE 13 APR 24 AM 10:41

Suzie Fontes

From: Charlotte Young
Sent: Tuesday, April 16, 2013 8:12 AM
To: Kari Ulmer; 'Suzie Fontes'
Cc: Tammy Conley; 'Claire Shepherd'; Cindy Wood; Sharon Johns
Subject: FW: Thor Guard Inc-Maint Agr
Attachments: Thor Guard Inc-Maint Agr-Lighting Prediction System-\$2,850.00 4.1.13-3.31.14.pdf - Adobe Acrobat

Yes, if there is an agreement it must be signed off by those listed in the Purchasing Policy. A "Contract Approval" form must be submitted.

From: Kari Ulmer [mailto:kulmer@nassauclerk.com]
Sent: Monday, April 15, 2013 10:07 AM
To: Charlotte Young
Cc: Claire Shepherd; Sharon Johns; Cindy Wood
Subject: Thor Guard Inc-Maint Agr

Charlotte~

Would the attached need a completed Contract Approval Form?

Thanks

~Kari Ulmer
Accountant I
Nassau County Clerk Financial Services
(904) 548-4800
kulmer@nassauclerk.com

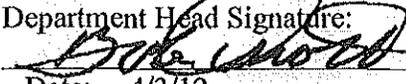
*Charlotte-
Where is the
original? Clerk's
office may want
original signature.*

Dawn

*Clerk Finance
No. 1*

Nassau County Board of County Commissioners
Sole Source/Single Source Certification Form

Vendor Name: Thor Guard, Inc.
Address: 1128 Dover Drive
St. Johns, Fl.
Phone: 904-874-2253
Contact Name: Jay Gallo

Department: Fac. Maint./Parks & Recreation
Department Head Signature: 
Date: 4/3/12
Account: 01720572- 546000

Description of Commodity:

Lightning Prediction and Weather Warning Systems for the Ball Parks and Beach Front Parks for the safety of citizens and visitors.

Check one (1) of the following two (2) choices:

Sole Source: The required goods or services can only be procured from one vendor.

Single Source: The required goods or services can be purchased from multiple vendors, but in order to meet certain functional or performance requirements only one economically feasible source exists.

Please check all of the following that apply:

Purchase can only be obtained from original manufacturer-not available through distributors.

Only authorized area distributor of the original manufacturer.

Parts/Equipment are not interchangeable with similar parts of another manufacturer.

This is the only known source that will meet the specialized needs of this department or perform the intended function.

This source must be used to meet warranty or service maintenance requirements.

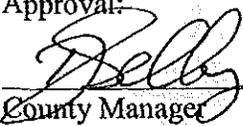
This source is required for standardization.

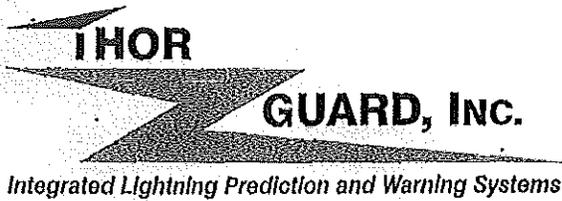
None of the above apply.

Comments/Explanations: (required)

Maintenance Service on the Lightning Prediction and Weather Warning System can only be procured from this vendor.

Approval:

 4/8/13
County Manager Date



April 4, 2013

Ms. Suzie Fontes
Nassau County
45195 Musselwhite Road
Callahan, FL 32011

Via Email: sfontes@nassaucountyfl.com

Dear Ms. Fontes:

Please be advised that we are both the sole manufacturer and the sole provider of the THOR GUARD Lightning Prediction and Warning Systems. As a matter of fact, THOR GUARD is the only company that manufactures a true, site-specific lightning prediction system in the world. Our products are manufactured in Sunrise, Florida.

THOR GUARD products are designed and operate through the use of our proprietary technology. Our Patent and Trademark numbers are 4,095,221 and 2,390,039, respectively. THOR GUARD has not given any other company the right to manufacture our products.

Also, only THOR GUARD Technical Service employees, THOR GUARD representatives or factory trained customer employees/representatives are authorized to perform maintenance services to THOR GUARD equipment.

Thank you for your continued support of THOR GUARD product. Please contact me at Extension 111 or via email RA@thorguard.com or Jay Gallo at (904) 874-2253, if you have any questions or require additional information.

Very truly yours,

RA Miller
Vice President

RAM/jz



Integrated Lightning Prediction Systems

March 22, 2013

Nassau County Parks & Recreation
Callahan, Hilliard, Bryceville, Peter's Point and American Beach
45195 Musslewhite Rd
Callahan, FL 32011

SERVICE/PREVENTIVE MAINTENANCE AGREEMENT

Thor Guard is a vital safety device and an integral component of your daily operations. Keeping your THOR GUARD lightning prediction and warning system operating properly is critical. This equipment needs to be maintained on a regular basis. The primary purpose of this maintenance program is to perform a complete and thorough system analysis four to six times annually, frequency defined by the environmental conditions in your geographic area. The following service procedures will be performed as part of this service agreement.

- Thorough cleaning of Hyper-Static sensor (located on roof)
Diagnostic test of base system to ensure proper working order
Diagnostic test of remote horn locations
Battery load test at base and all remote locations
Compression check and horn test at all locations
Transmitter and receiver check
Up-grade system circuit board chips as necessary to improve performance
Provide additional training, if needed

4-1-13 - 9-30-13
6 months
\$ 1,425.00

ONE YEAR PREVENTATIVE MAINTENANCE FEE:

\$237.50 half yr x 6 sites = 1425.00
\$475. per year per site = \$2,850-total for 2013

Please note that the primary purpose of this agreement is to ensure that all aspects of your lightning prediction and warning system are operating properly on the day of each service call. The customer, however, is responsible for ordinary facility general maintenance involving their Thor Guard system in order to guarantee that it is operating on an every-day basis. Neither Thor Guard nor the Service Agent is responsible for any disruption of service due to normal wear and tear after this maintenance service agreement is completed.

Please send a signed copy of this agreement, along with payment to:
Jay Gallo, NF Lightning Prediction
1128 Dover Drive, St Johns, FL 32259

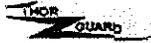
In addition to the scheduled visits to your facility for preventive maintenance, I will be available for on-call service in the unlikely event of any system failures.

Note: This agreement excludes all parts and/or non-preventative maintenance repair labor.

The above service contract is understood and agreed upon beginning 4/1/2013-ending 3/31/2014:

BY: _____
Date 4/8/13

CUSTOMER NAME: [Signature]
Jay Gallo 5/22/13
Jay Gallo Territory Manager
NF Lightning Prediction
1128 Dover Drive
St Johns, FL 32259
904.874.2253



Invoice #32213-2013
NF Lightning Prediction
 1128 Dover Drive St Johns, FL 32259

CUSTOMER:	Nassau County Building Maintenance	Invoice #	32213-2013	DATE	3/22/2013
ADDRESS:	96160 Nassau Place	Callahan, FL	32097	Service	P.O. #
ADDRESS:	Yulee, FL 32097	Callahan, FL	32011	PMA	XXX WARRANTY (no)
CALLER		Callahan, FL	32011	UPGRADE	EXT. WARRANTY (no)
CONTACT	Tim Milligan/Suzie Fontes	sfontes@nassaucountyfl.com			
TITLE					
TELEPHONE	904-548-4688				

EQUIPMENT	TG SERIAL #	PROBLEM	PMA PERFORMED	CHECK	Preventative Maintenance Agreements	CHARGES
TG Model:					Bryceville Park	\$ 475.00
L75R			CLEAN SENSOR		Hilliard Park	\$ 475.00
			TEST HORN		Callahan Park	\$ 475.00
SENSOR:			TEST STROBE		Peter's Point Beach	\$ 475.00
					American Beach	\$ 475.00
			TEST UNIT:		Yulee LL	\$ 475.00
VOTBD:			OTHER		(Annual PMA-per description attached)	
					Labor/Preventative Maintenance	\$ 2,850.00
			CHECK TIME/DATE		Total PMA 2013	\$ 2,850.00
VOTRC:			CHECK SYSTEM PARAMETER		Required Service/Repairs	Charges
			VOTBD			
			Voltage from Power Source			
			Voltage from Relay Bracket			
Solar Panel			Voltage from Raw Battery			
			Voltage from Battery w/Load			
			VOTRC			
			Voltage from Power Source		Total Parts Charges	\$ -
Other			Voltage from Relay Bracket		Labor Installation	
			Voltage from Raw Battery		Total (excluding shipping and taxes)	\$ -
			Voltage from Battery w/Load			

SERVICED BY:	DATE: 3/22/2013	TIME IN:	TIME OUT:
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CUSTOMERS SIGNATURE: